

SBA 7(A) LENDERS

Preferred (PLP), SBAExpress, Community Advantage

All lenders listed are 7(a) Lenders – see columns for additional Lender statuses

** denotes Veteran Incentive Lender

LENDER & CONTACT INFORMATION	<u>Preferred Lenders (PLP)</u>	<u>SBA Express</u>	<u>Community Advantage</u>
Atlantic Union Bank 1800 Robert Fulton Drive Reston, Virginia, 20191 Kwame Asiedu , Portfolio Manager II 703.871.1055 Ext. 2927 703.477.5181 Cell Kwame.Asiedu@AtlanticUnionBank.com https://www.atlanticunionbank.com/business/lending	X	X	
1st Advantage Federal Credit Union 110 Cybernetics Way Yorktown, VA 23693 Paul Szabo, Business Relationship Manager 757-886-3300 pszabo@1stadvantage.org		X	
ABNB Federal Credit Union 830 Greenbrier Circle Chesapeake, VA 23320 Dan Grubb, Business Services Manager 757-523-5300 EXT.3371		X	
American National Bank & Trust 628 Main Street Danville, VA 24541 Randy McDaniel (434) 773-2295		X	
American National Bank & Trust 18321 Forest Road Lynchburg, VA 24502 Karen P. Kinnier (434) 386-6301		X	
American National Bank & Trust 3609 Old Halifax Road South Boston, VA Ronnie Moore (434) 575-8597		X	
Atlantic Capital Bank, N.A. 4870 Sadler Road, Suite 300, Glen Allen, VA 23060 Dennis Wagner, Vice President/SBA Lending (540) 850-7799	X	X	

LENDER & CONTACT INFORMATION	Preferred Lenders (PLP)	SBA Express	Community Advantage
Dennis.Wagner@atlcapbank.com			
Bank of America 1-888-600-4000 or contact your local branch. In Hampton Roads area, contact: Samantha Damian, Senior Small Business Relationship Manager First Colonial Financial Center T:757.213.6561 F: 757.213.6576 920 First Colonial Road, Virginia Beach, VA 23454 Samantha.l.damian@bankofamerica.com	X	X	
Bank of Botetourt Paul M Murphy First Vice President – Head of Credit & Loan Services 41 Stoney Battery Road Troutville, VA 24175 540.591.5036 O			
Bank of Charlotte County Mark C. Thackston, Vice President & Chief Lending Officer Direct Number: 434-446-1912 4021 Halifax Road, Suite F South Boston, VA, 24592 G. Scott Carter, Vice President 25 Greystone Dr. Unit 5 Lynchburg, VA 24502 (O) 434/818-5082			
Bank of Clarke County 202 N Loudoun St Winchester VA 22601 Joe Zmitrovich, Senior Vice President/Chief Lending Officer 540-664-4942 (direct) 800-650-8723		X	
Bank of Fincastle Cheryl Dillon , AVP Commercial Loan Officer 1245 Roanoke Road, Daleville, VA 24083 540-992-3838 cheryl.dillon@bankoffincastle.com			
Bank of Marion 102 W. Main Street Marion, VA (276) 783-3116 Greg Griffin gregg@bomva.com			
The Bank of Southside Virginia 17208 Halligan Park Road Carson, VA 23830 Kenneth E. Adams, First Vice President		X	

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(434) 246-5211 FAX 246-8402 Eric L. Crawford Branch Manager/Banking Officer (804) 861-3161 FAX (804) 861-3183			
Bank of the James 828 Main Street Lynchburg, VA 434-846-2000			
BayPort Credit Union 11820 Fountain Way, Suite 400 Newport News, VA 23606 Jennifer Coyne, Vice President (757) 873-4037 or 800-928-8801		X	
BB&T now Truist Carin Schneller-Carr VP, Commercial Banking / BB&T now Truist cschneller@bbandt.com Phone: 757-823-7844 / 804-787-1346 Rachel Vonner Commercial Sales Assistant Direct: (757) 823-7937 Email: RVonner@bbandt.com	X	X	
Benchmark Community Bank 100 S. Broad Street Kenbridge, VA 23944 Janice D. Puleo, Loan Specialist (434) 676-2666, ext 1135		X	
Blue Ridge Bank 17 W. Main Street Luray, VA 22835 (540) 743-6521		X	
Business Finance Group, Inc. (<u>Community Advantage Loan Program only</u>) 3930 Pender Drive, Suite 300 Fairfax, VA 22030 Amy Rowan Phone: (703) 667-5049 Email: arowan@businessfinancegroup.org URL: http://www.businessfinancegroup.org			X
Business Lenders, LLC 50 State House Square Hartford, CT 06103 Penn Ritter, President and CEO (860) 244-9202	X		

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Capital One, N.A. Visit http://www.capitalone.com/small-business-bank/financing/ or call 1-800-867-0904	X	X	
CapitalSource Bank 2205-K Oak Ridge Rd #217 Oak Ridge, NC 27310 Brian Misenheimer, Vice President (336) 298-7231 FAX (301) 272-3809 bmisenheimer@capitalsource.com	X		
CEI 7(a) Financing LLC Rob Wilson, CEO rwilson@cei7a.com (207-253-7715) www.cei7a.com			
Celtic Bank https://www.celticbank.com/products/business/sba-7a-loans or Call 1.877.251.2873 Celtic Express Loans from \$20,000 up to \$150,000: 1.866.644.0042 or see https://www.celticbank.com/express	X	X	
Central Virginia Federal Credit Union Kevin Harvey, Business Services Specialist (434) 528-9016, ext. 1074 kharvey@cvfcu.com			
Chesapeake Bank 1229 Lafayette Street, Suite 202 Williamsburg, VA 23185 Leigh Houghland, Senior Vice President (757) 253-9030 5501 Patterson Ave Richmond, Va. 23226 David Younce, Assistant Vice President (804) 939-6403			
Citizens Bank and Trust Company 126 South Main Street Blackstone, VA 23824 Cetric Gayles, Vice President (434) 292-8118		X	
Citizens and Farmers Bank (800) 296-6246 802 Main Street West Point, VA		X	
City National Bank (800) 722-5945 https://www.cnb.com/lending/loans-lines-credit/small-business/sba-lending.asp	X	X	

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Commerce Bank (TD Bank, N.A.) 1 Royal Road Flemington, NJ 08822 Tom Thompson, Vice President Phone (888) 751-9000	X	X	
Community Bank of the Chesapeake 1320 Central Park Boulevard, Suite 408 Fredericksburg, VA 22401 David Belman, Vice President (540) 412-0164		X	
CornerStone Bank, N.A. 457 E. Nelson Street Lexington, VA 24450 Robert Hobbs, Commercial Lender (540) 463-2222 FAX 463-1011 hobbssb@csbva.com		X	
Dollar Bank 501 S. Independence Blvd. Virginia Beach, VA. 23452 Robin Witt Gregory, Vice President Business Banker 757.284.5023 rgregory027@dollarbank.com Lending in Chesapeake, Norfolk and Virginia Beach		X	
EagleBank 7815 Woodmont Ave. Bethesda, MD 20814 Ginny Heine, Executive Vice President (240) 497-2951	X	X	
Essex Bank 1325 Tappahannock Blvd. Tappahannock, VA 22560 (804) 443-8500			
Farmers & Merchants Bank Broadway Branch Donna Brown (540) 713-2568		X	
Farmers and Miners Bank 41526 W Morgan Ave Pennington Gap, VA Elaine Fields AVP, Compliance & Loan Review Officer (276)546-4692			
Farmers Bank of Appomattox 223 Main Street Appomattox, VA 434/352-7171, ext. 239			

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<p>Fauquier Bank 10 Court House Square Warrenton, VA 20186 Wendy Emery, Vice President / Commercial Lender (540) 349-0224 347-6701 fax wendy.emery@tfb.bank</p> <p>Gary L. Jones II, Vice President Senior Commercial Relationship Manager 8780 Centreville Road Manassas, VA 20110 703/656-7377 703/656-7374 FAX gary.jones@TFB.bank</p>		X	
<p>Fidelity Bank 1122 Pace Street, 1st Floor Covington, GA 30014 Danny Preston, Senior Vice President (404) 895-8905 FAX (770) 784-2784</p>	X		
<p>Fifth Third Bank See https://www.53.com/content/fifth-third/en/business-banking/borrowing/small-business-lending.html or call 1-877-534-2264</p>	X	X	
<p>First Bank 112 W King Street Strasburg, VA 888.647.1268</p>		X	
<p>First Bank & Trust Company Covering Southwest Virginia area west of Wytheville including counties of Russell, Washington, Wise, Smyth, Scott, Lee, Dickenson and Buchanan 359 West Main Street Lebanon, VA 24266 Kate Belcher, Government Lending Specialist (276) 644-9900 kbelcher@firstbank.com</p> <p>Covering Bristol, Virginia area 1185 N. State of Franklin Road Johnson City, TN 37602 Wes Fletcher, Loan Officer (423) 282-3850 wfletcher@firstbank.com</p> <p>Covering Christiansburg, Fairlawn, Lynchburg, Roanoke, Rocky Mount and Wytheville</p>	X	X	

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<p>17011 Forest Road Forest, VA 24551 (434) 455-0888 <u>For Commercial Loans</u> Carey Wrenn, Senior Vice President cwrenn@firstbank.com</p> <p><u>For Agriculture Loans</u> H.B. Hunter, Vice President hbhunter@firstbank.com</p> <p>Covering Bridgewater, Harrisonburg, Verona, Waynesboro, Staunton, Winchester and Woodstock <u>For Commercial Loans</u> John Bowers, Senior Vice President 1030 Richmond Avenue Staunton, VA 24401 (540) 885-8000 jpbowers@firstbank.com</p> <p><u>For Agriculture Loans</u> Bradley Webb, Vice President 120 University Blvd Harrisonburg, VA 22801 (540) 434-0671 bwebb@firstbank.com</p>			
<p>First-Citizens Bank & Trust Company See https://www.firstcitizens.com/business/small-business/sba-loans or call 1-866-322-4249</p>	X	X	
<p>First Community Bank P.O. Box 989 Bluefield, VA 24605 276-322-5487</p>			
<p>First National Bank 622 Broad Street Altavista, VA (434) 477-5880</p>			
<p>First National Bank Vice President and Sales Manager Mobile: 804.513.7700 phillipsd@fnb-corp.com</p>	X	X	
<p>FVCbank 7900 Sudley Road, Suite 100 Manassas, VA 20109 James C. Elliott, Senior Vice President (703) 656-7291 jelliott@fvcbank.com</p>		X	

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Terry L. Elliott, Senior Vice President (703) 436-3851 telliott@fvcbank.com			
Freedom First Credit Union 5305 Valley Park Suite 9 Roanoke, VA 24019 (540) 375-7781			
Frontier Community Bank 400 Lew Dewitt Blvd. Waynesboro, VA 22980 Christopher S. Chamberlin, Executive Vice President (540) 932-9100 FAX 943-4833 cchamberlin@frontiercommunitybank.com		X	
**Fulton Bank 4429 Bonney Road, Suite 100 Virginia Beach, VA 23462 Sabrina Davis – Vice President 757-223-4306 (Direct) 757-503-0232 (Cell) sdavis@fultonbank.com 9030 Stony Point Parkway, Suite 150 Richmond, VA 23235 John Ramirez III, Vice President (804) 565-4410 joramirez@fultonbank.com 2219 York Rd., Suite 400 Timonium MD 21093 Angela Wilczynski, SBA Regional Lender (410) 427-3566 awilczynski@fultonbank.com	X	X	
Grundy National Bank 20957 Riverside Drive Grundy, VA (276) 935-8111			
Hanmi Bank 928 S. Western Ave., #260 Los Angeles, CA 90006 213-427-5722	X	X	
Highlands Community Bank 307 Thacker Ave / P.O. Box 1059 Covington, VA 24426 Brandon S Caldwell Vice President		X	

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Ph: 540.962.4376			
Independence Bank 1370 South County Trail East Greenwich, RI 02818 (401) 886-4600 (888) 824-8873 Working Capital loans from \$25,000 to \$125,000 www.workingcapitalloan.com	X	X	
Langley Federal Credit Union 721 Lakefront Commons Newport News, VA 23606 Doris Jackson, Vice President (757) 224-4779		X	
Live Oak Bank 1741 Tiburon Dr Wilmington, NC 28403 910.790.5867 https://www.liveoakbank.com/small-business-loans/	X	X	
M&T Bank 3951 Westerre Parkway, Suite 300 Richmond, VA 23233 Christopher Fuller, Vice President, Business & Professional Banking Relationship Manager (804) 754-4801 cfuller@mtb.com	X	X	
Miners Exchange Bank 483 Front Street Coeburn, VA (276) 395-2230			
National Bank of Blacksburg 100 South Main Street Blacksburg, VA 24060 Jason Pospichal, Senior Vice President (540) 951-6255		X	
Navy Federal Credit Union Please call Business Services at 1-877-418-1462.		X	
New Horizon Bank 2442 New Dorset Circle Powhatan, VA 23139 Brian K. Grizzard, Acting President & CEO, SVP/Chief Credit Officer (804) 419-6363 bgrizzard@newhorizonbank.com 1870 Stoneridge Commerce Drive OR Tim Anonick, Vice President/Commercial Lender (804) 419-6513 cell (804) 873-2000 tanonick@newhorizonbank.com		X	

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Will lend as far south as Mecklenburg County, west to Buckingham County (including Prince Edward County and in Farmville), north to Goochland County, and east to Chesterfield County.			
New Peoples Bank 101 Linden Square Drive Bristol, VA 24202 (423) 788-0098		X	
Newtek Small Business Finance, Inc. 60 Hempstead Ave., 6 th Floor West Hempstead, NY 11552 Robert Rabuck, Senior Vice President (855) 284-3722	X	X	
Oak View National Bank Sam Parker, Senior Vice President – Community President (540)-359-7100 Main Office 128 Broadview Avenue, Warrenton, Virginia 20186		X	
Northwest Federal Credit Union 200 Spring Street Herndon, VA 20170 Tony Price, Vice President (703) 709-8900, ext. 4264			
Oak View National Bank 128 Broadview Avenue Warrenton, VA 20186 Sam Parker, Assistant Vice President (540) 359-7141		X	
Old Point National Bank Natasha Merz SVP, Specialty Finance Market Executive 11780 Jefferson Ave, Suite B Newport News, VA 23606 Office 757.728.1896		X	
Park View Federal Credit Union 1675 Virginia Avenue Harrisonburg, VA 22802 Kevin Nafziger, Loan Underwriter (540) 236-5763 FAX 540-879-2259 kevin.nafziger@pvfcu.org		X	
Pendleton Community Bank 57 South Main Street Harrisonburg, VA 22801 Jonah Pence, Senior Vice President (540) 421-7462 jpence@yourbank.com		X	

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300 North Main Street Franklin, WV 26807 Josh Byers, Vice President (304) 358-3622 x1108 jbyers@yourbank.com			
Pioneer Bank 690 Berkmar Circle, Office H Charlottesville, Va. 22901 Reid Young Vice-President/Commercial Lending (434) 973-1754 FAX 973-1840 Ryoung@pioneerbks.com		X	
PNC Bank, N.A. 1-877-287-2654 https://www.pnc.com/en/small-business/borrowing/sba-financing.html	X	X	
Powell Valley National Bank Mary Beth Baker, SVP Community Development Programs Commercial Lending Officer 33785 Main Street Jonesville, VA 24263 (276) 832-8333 (Direct)		X	
Premier Bank 320 North 1 st Street Richmond, VA 23261 LaTanya Hicks, Assistant Vice President (804) 771-5215 Latanya.hicks@premierbankinc.com		X	
Radius Bank Susan Malan VP GGL Business Development Officer 9 Novelty Lane, Suite 1 Essex, CT 06426 smalan@radiusbank.com 617.645.4392 – Mobile	X	X	
Select Bank Joshua Hardy Credit Analysis Officer (434) 455-1723 211 Gristmill Dr. Forest VA, 24551		X	
Skyline National Bank Anthony Edwards VP / Credit Administration (P) 276-773-2811 ext 1118		X	

LENDER & CONTACT INFORMATION	<u>Preferred Lenders (PLP)</u>	<u>SBA Express</u>	<u>Community Advantage</u>
(C) 336-401-1698 aedwards@skylinenationalbank.com Jonathan Kruckow, Executive Vice-President Chief Business Lending Officer Cell: 540-250-0280 jkruckow@skylinenationalbank.com Matt Martin, Vice-President/Commercial Loan Officer Office: 540-381-8121 mmartin@skylinenationalbank.com			
SmartBizLoans (in partnership with SBA Lending partners) https://www.smartbizloans.com/			
Sonabank, N.A. 11 A Main Street Warrenton, Virginia 20186 Michelle Douglas, Vice President 800-901-8022 mdouglas@sonabank.com 2217 Princess Anne Street, Suite 212-1 Fredericksburg, VA 22401-3352 Teri Tosti, Vice President (800) 901-7943 ttosti@sonabank.com 9495 Charter Gate Drive Mechanicsville, VA 23116 Jonathan Shearin, Commercial Relationship Manager (804) 832-7716 cell (804) 228-7735 jonathan.shearin@sonabank.com	X	X	
Southern Bank & Trust Company 3720 Virginia Beach Blvd. Virginia Beach, VA. 23452 (757) 446-9408		X	
SunTrust Bank now Truist Anthony Velez, Vice President SBA Specialty Lending Division SBA Business Development Officer - VA 919 E. Main St., 7th Floor Richmond, VA 23219 Office: 804-782-5124 Anthony.Velez@SunTrust.com>	X	X	
Surrey Bank and Trust 940 Woodland Drive Stuart , VA 24171	X	X	

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Brian Barnes, Vice President-Government Lending (336) 783-3917 bbarnes@surreybank.com Lending Territory in Virginia: Counties of Carroll and Patrick			
Touchstone Bank 4300 Crossings Blvd. Prince George, VA 23875 Jim Sedlar, EVP/Chief Lending Officer (804) 324-7390 Jim.Sedlar@touchstone.bank			
TowneBank Kristie Wingfield, Executive Vice President Senior Loan Administrator Scott Morgan Hall 6013 Harbour View Boulevard Suffolk, VA 23435 Phone (757) 673-1620		X	
TruPoint Bank 20089 Riverside Dr, Grundy, VA 24614 Phone: (276) 935-8161			
United Bank 8270 Greensboro Drive, Suite 500 McLean, VA 22101 John Gusciora, Vice President (703) 584-3468		X	
United Midwest Savings Bank 14101 Panama City Beach Parkway, Suite 300 Panama City Beach, FL 32413 Fred Crispin, Sr. Vice President, SBA Small Loans 850-249-6886 – Direct 844-531-9722 – Ext. 1700 Toll Free https://www.umwsb.com/loans/business-loans/	X		
UVA Community Credit Union 3300 Berkmar Drive Charlottesville, VA 22901 --Kelly A. Kahle, Commercial Relationship Manager (434) 964-2067 kelly.kahle@uvacreditunion.org --Ethan A. Dunstan, Vice President of Business Banking ethan.dunstan@uvacreditunion.org --Logan Riddick, Business Services logan.riddick@uvacreditunion.org		X	
VCC Bank 7814 Carousel Lane Richmond, VA 23294 Zachary Petry, Vice President – Small Business Lending (804) 939-6172	X	X	

LENDER & CONTACT INFORMATION	<u>Preferred Lenders (PLP)</u>	<u>SBA Express</u>	<u>Community Advantage</u>
zpetry@vccva.org Matthew Ho Small Business Loan Officer (804) 939.6171 MHo@vccva.org <u>SOUTHWEST VIRGINIA AREA:</u> Cindy Green Snider, Small Business Loan Officer 110 Peppers Ferry Road, N.W. Christiansburg, VA 24073 (540) 260-3507 csnider@vccva.org			
Village Bank 13319 Midlothian Turnpike Midlothian, VA 23113 Tom Kelley, Commercial Relationship Manager (804) 419-1236 TKelley@villagebank.com		X	
Virginia Bank & Trust P.O. Box 3447 Danville, VA 24543 434-793-6411, ext. 111			
Virginia Commonwealth Bank Matt Paciocco, SVP, Commercial Loan Officer 804 510 0213 cell 804-869-1787 Matt.Paciocco@vcb.bank 1801 Bayberry Court, Suite 101, Richmond, VA 23226		X	
Virginia National Bank 404 People Place Charlottesville,, VA 22911 Kelly Potter, Senior Vice President (434) 817-7489 kelly.potter@vnb.com		X	
Virginia Partners Bank 410 William Street Fredericksburg, VA 22404 Bill Musseman, Senior Vice President, Commercial Banking T: 540-374-0323		X	
Wells Fargo Bank, N.A. 1021 E. Cary Street, 5 th Floor Richmond, VA 23219 Steve Schwarz 804-697-6821	X	X	
Woodforest National Bank	X	X	

LENDER & CONTACT INFORMATION	<u>Preferred Lenders (PLP)</u>	<u>SBA Express</u>	<u>Community Advantage</u>
Small Business Loan Center - 1-800-685-1631, SmallBusinessLendingCenter@woodforest.com or In Farmville/Prince Edward County: Frank Aleman, 434-315-0058, faleman@woodforest.com			

As of 3/31/2020